

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183

FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board

Lori White, Superintendent

Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #12-0171 FOR HVAC MECHANICAL

SERVICES

Bids to provide 'HVAC Mechanical Services' were received from five vendors on December 13, 2011. The bids of Total Building Solutions and United Mechanical, Inc., were the best low bids meeting the advertised specifications. The bid of Boyd Brothers Service was non-responsive to the requirement to provide a Class A license. The bid of Air Mechanical and Service Corporation was non-responsive to the requirement for mechanical services to be the primary business of the vendor. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:

Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 01-10-12

Not to exceed \$250,000.00

Funding: Transfer from Capital

Recommended Motion: That the bids of Total Building Solutions and United Mechanical, Inc., to provide 'HVAC Mechanical Services' in an amount not to exceed \$250,000, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for HVAC Mechanical Services - Bid #12-0171

Opened December 13, 2011 at 3:00 p.m.

| Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, | Air Mechanical & | | |
|--|--------------------------------|---------------------------------|-----------------------|
| etc., for HVAC mechanical installation, maintenance, and repair services | Service Corporation | B & I Contractors, Inc. | Boyd Brothers Service |
| Journeyman, standard working hours (Monday - Friday 7:00 A.M 5:00 P.M.); hourly rate. | \$60.00 | \$75.00 | \$40.00 |
| 2. Journeyman, non-standard working hours (Monday - Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$85.00 | \$112.50 | \$60.00 |
| 3. Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate. | \$46.00 | \$64.00 | \$25.00 |
| 4. Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$65.00 | \$96.00 | \$37.50 |
| 5. Materials to be billed at net cost plus a mark-up. Maximum 15%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC. | 15% | 15% | 15% |
| 6. Subcontracted services to be billed at net cost plus a mark-up. Maximum 15%. No mark-up of sales tax allowed. To be used only with prior written approval from the Facilities Services representative. A copy of the itemized subcontracted services invoice must be included with all billings to the SBSC. | 15% | 15% | 15% |
| 7. Rental equipment to be bill at net cost plus a mark-up. Maximum 15%. No mark-up of sales tax allowed. Rental is for active use of equipment only. Payment for inactive not be allowed. To be used only with prior written approval from the Facilities Services representative. A copy of the itemized rental invoice must be included with all billings to the SBSC. | 10% | 15% | 15% |
| Contact | Mark Castellano | Doug Foster | John Batchelder |
| Address | 2700 Avenue of the Americas | 2701 Prince Street | 2460 Highlands Road |
| | Englewood, FL 34224 | Fort Myers, FL 33916 | Punta Gorda, FL 33983 |
| Phone | 941-475-3715 | 239-332-4646 ext. 230 | 941-621-8881 |
| Fax | 941-475-3725 | 239-344-3203 | 941-743-9475 |
| Federal ID | 592158902 | 591107790 | 592463137 |
| Email | mcastellano@amsco- ac.com | dfoster @bandicontrators.com | johnb@boyd-hvac.com |
| | | | |

Tabulation for HVAC Mechanical Services - Bid #12-0171

Opened December 13, 2011 at 3:00 p.m.

| Cost to provide all materials, labor, supervision, fuel, travel, equipment, tools, etc., for HVAC mechanical installation, maintenance, and repair services | Total Building Solutions | United Mechanical, Inc. |
|---|---------------------------|----------------------------|
| 1. Journeyman, standard working hours (Monday - Friday 7:00 A.M 5:00 | | |
| P.M.); hourly rate. | \$65.00 | \$53.00 |
| 2. Journeyman, non-standard working hours (Monday - Friday prior to 7:00 | | |
| A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$97.50 | \$79.50 |
| 3. Helper, standard working hours (Monday through Friday 7:00 A.M. through | | |
| 5:00 P.M.); hourly rate. | \$55.00 | \$40.00 |
| 4. Helper, non-standard working hours (Monday through Friday prior to 7:00 | | |
| A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate. | \$82.50 | \$60.00 |
| Materials to be billed at net cost plus a mark-up. Maximum 15%. No mark- | | |
| up of sales tax allowed. A copy of the itemized materials invoice from the | | |
| supplier must be included with all billings to the SBSC. | 15% | 15% |
| 6. Subcontracted services to be billed at net cost plus a mark-up. Maximum | | |
| 15%. No mark-up of sales tax allowed. To be used only with prior written | | |
| approval from the Facilities Services representative. A copy of the itemized | | |
| subcontracted services invoice must be included with all billings to the | 4=04 | |
| SBSC. | 15% | 10% |
| 7. Rental equipment to be bill at net cost plus a mark-up. Maximum 15%. No | | |
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| Payment for inactive not be allowed. To be used only with prior written | | |
| approval from the Facilities Services representative. A copy of the itemized | 450/ | 400/ |
| rental invoice must be included with all billings to the SBSC. | 15% | 10% |
| Contact | Jerald Curtis | Mark Waltemathe |
| Address | PO Box 959 | 6441 Metro Plantation Road |
| | Mango, FL 33550 | Fort Myers, FL 33966 |
| Phone | 813-661-8818 | 239-425-6516 |
| Fax | 813-661-8897 | 239-425-6517 |
| Federal ID | 593630540 | 592828859 |
| Email | jcurtis@4tbs.net | mwalt@umihvac.com |
| | Recorded by: Peggy Long | |
| | Witnessed by: Joyce Haney | |